

**Integrated Directional Signing Program  
Summary of Revenue & Expenses  
June 2005 thru Current FY2012**

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	Revenue	Expenses	Annual Balance	Total IDSP Balance
<b>FY06 Summary of Revenue &amp; Expenses</b>				
(1) June 2005 - Starting Balance of IDSP:				\$0
Total Revenue:	\$3,730,846			
Total Expenses:		\$3,984,750		
Revenue Balance:			(\$253,904)	(\$253,904)

<b>FY07 Summary of Revenue &amp; Expenses</b>				
Total Revenue:	\$4,914,437			
Total Expenses:		\$4,339,991		
Revenue Balance for FY07:			\$574,446	
Balance Remaining from FY06:				(\$253,904)
Cumulative Revenue Balance:				\$320,542

<b>FY08 Summary of Revenue &amp; Expenses</b>				
Total Revenue:	\$5,127,152			
Total Expenses:		\$4,355,891		
Revenue Balance for FY08:			\$771,261	
Balance Remaining from FY07:				\$320,542
Cumulative Revenue Balance:				\$1,091,803

<b>FY09 Summary of Revenue &amp; Expenses</b>				
Total Revenue:	\$5,237,774			
(2) Revenue Adjustment for Previously Obligated Funds:	\$225,000			
(3) Total Expenses & Planned Projects:		\$5,738,784		
Balance of Revenue Less Expenses for FY09:			(\$276,011)	
Balance Remaining from FY08:				\$1,091,803
Cumulative Revenue Balance:				\$815,792

<b>FY10 Summary of Revenue &amp; Expenses</b>				
Total Revenue:	\$5,482,366			
(4) Total Expenses:		\$5,937,203		
Balance of Revenue Less Expenses for FY10:			(\$454,837)	
Balance Remaining from FY09:				\$815,792
Cumulative Revenue Balance:				\$360,955

<b>FY11 Summary of Revenue &amp; Expenses</b>				
Total Revenue:	\$5,750,650			
Total Expenses:		\$5,636,625		
Balance of Revenue Less Expenses for FY11:			\$114,025	
Balance Remaining from FY10:				\$360,955
Cumulative Revenue Balance:				\$474,980

8.4% FY11 % of Revenue Over Expense

<b>FY12 Summary of Projected Revenue &amp; Expenses (5)</b>				
Projected Revenue:	\$5,829,686			
Projected Expenses & Planned Projects:		\$5,853,805		
Projected Balance of Revenue Less Expenses for FY12:			(\$24,119)	
Balance Remaining from FY11:				\$474,980
Estimated Cumulative Revenue Balance:				\$450,861

7.7% FY12 Estimated % of Revenue Over Expenses

- (1) Legislation passed, related to IDSP & establishing limitation of 10% of revenue over expenses.
- (2) Recommendation of VDOT Internal Audit Division to adjust revenue for funds that we previously listed as "obligated" in previous years for Natural Resource Agencies signs.
  - o \$75K per year for signs for Department of Game & Inland Fisheries and Department of Conservation & Recreation included in IDSP program in FY 06/FY07.
  - o Delay within natural resource agencies delayed sign construction & placement.
  - o Obligated funds should have been listed on projected expenses instead of actual expenses as was done on previous reports.
  - o Correction made; \$225K added back to program balance and included as part of refund amount issued in FY09.
- (3) FY09 refund of fees included in Total Expenses as follows:
  - o \$150 for each high volume logo participant sign (originally paid \$1,000 per sign)
  - o \$120 for each regular volume logo participant sign (originally paid \$800 per sign)
  - o For a total of \$592,143
- (4) FY10 credit to Logo Sign Participants due to change in start of billing cycle from Sept to Jan beginning in FY11 included in Total Expenses as follows:
  - o \$333 for each high volume logo participant sign for Sept, Oct, Nov, Dec 2010.
  - o \$267 for each regular volume logo participant sign for Sept, Oct, Nov, Dec 2010.
  - o VDOT absorbed expense of one time change to 16 month cycle, reduce revenue VDOT's revenue for FY10.
- (5) Based on FY12 Estimates of Revenue & Expenses, no credits or refunds will be necessary for fiscal year 2012.

**Integrated Directional Signing Program (IDSP) - FY2012  
 Program Revenues/Expenditures Summary - PROJECTIONS**

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<b>Total Projected Revenues</b>	<u>FY12 Projections</u>
LOGO Program	4,751,876
TODS Program	213,950
Supplemental Guide Sign Program (SGS)	794,159
General Motorist Services Sign Program (GMSS)	69,701
<b>Total Revenues - Projected</b>	<b>5,829,686</b>

<b>Annual Program Operating Expenses</b>	
VA Logos Expenses	
LOGO Program	3,063,571
TODS Program	213,950
Supplemental Guide Sign Program (SGS)	670,769
General Motorist Services Sign Program (GMSS)	69,701
	<u>4,017,991</u>
VDOT Expenses	
Sign Expenses	
LOGO Sign Relocations / Upgrades	20,000
SGS Relocations / Upgrades	120,000
SGS Winery Maintenance	10,000
GMSS Relocations / Upgrades	20,000
Special Applications	101,000
Construction Inspection	100,000
Operating Expenses	
CO Administration	424,814
Region Administration	200,000
Special Studies / Research	15,000
QC/QA Program	200,000
VA Logos Administration Fees - SGS/GMSS	375,000
	<u>1,585,814</u>

<b>Total Annual Operating Expenses - Projected</b>	<b>5,603,805</b>
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<b>Planned Expenses / Projects</b>	
Removal / Relocation Bridge Mounted IDSP Signs - ERO	250,000

<b>Total Planned &amp; Operating Expenses - Projected</b>	<b>5,853,805</b>
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**Projected Revenue Minus Projected Expenses:** (24,119)

**Revenue Remaining from Previous Year:** 474,980

**Projected Balance of Special Reserve Fund at Fiscal Year End:** 450,861

<b>Projected % of Revenue Over Expenses:</b>	<b>7.7%</b>
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**Integrated Directional Signing Program (IDSP) - FY2011  
Program Revenues/Expenditures Summary - ACTUALS**

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<b>Total Projected Revenues</b>	<b>FY11 Actual</b>
LOGO Program	4,672,840
TODS Program	213,950
Supplemental Guide Sign Program (SGS)	794,159
General Motorist Services Sign Program (GMSS)	69,701
<b>Total Revenues</b>	<b>5,750,650</b>

<b>Annual Program Operating Expenses</b>	
<b>VA Logos Expenses</b>	
LOGO Program	3,022,637
TODS Program	213,950
Supplemental Guide Sign Program (SGS)	670,769
General Motorist Services Sign Program (GMSS)	69,701
	<u>3,977,057</u>
<b>VDOT Expenses</b>	
<b>Sign Expenses</b>	
LOGO Sign Relocations / Upgrades	-
SGS Relocations / Upgrades	19,672
SGS Winery Maintenance	10,160
GMSS Relocations / Upgrades	13,160
Special Applications	94,631
<b>Operating Expenses</b>	
CO Administration	444,928
Region Administration	195,058
Special Studies / Research	-
QC/QA Program	210,654
VA Logos Administration Fees - SGS/GMSS	375,000
	<u>1,363,263</u>

<b>Total Annual Operating Expenses</b>	<b>5,340,320</b>
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<b>Planned Expenses / Projects</b>	
Removal / Relocation Bridge Mounted IDSP Signs - ERO	296,305

<b>Total Planned &amp; Operating Expenses - FY11</b>	<b>5,636,625</b>
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<b>Revenue Minus Expenses:</b>	114,025
<b>Revenue Remaining from Previous Year:</b>	<u>360,955</u>
<b>Balance of Special Reserve Fund at Fiscal Year End:</b>	<u>474,980</u>
<b>% of Revenue Over Expenses:</b>	<b>8.4%</b>