



July 9, 2026

Registration Open for 78th Annual Meeting

Registration is now open for the VPCMA 78th Annual Meeting at the Greenbrier Resort in White Sulfur Springs, WV. We are pleased to announce that our room rate is \$275 single or double. This is a rate you are not likely to find here any other time. We hope that you will take advantage of it and sign up several members of your team to attend. [Click here](#) for Greenbrier room reservations.

As we always hope to see new faces each year especially at such a wonderful location, we will again be hosting a first-time attendee reception just prior to the general welcome reception on Sunday hosted by Motiva. After the reception will be dinner and our annual awards presentation. For Sunday's events, attire is business casual (coats without ties for men.)



The 2026 educational sessions are truly exceptional. We are excited to welcome Motiva to the stage to kick off with our keynote presentation. We'll also hear from Matrix Capital Markets Group about what is new with their business and the world of mergers and acquisitions. Then we'll have an insurance fraud presentation by our partners at Federated Insurance. On Tuesday we are pleased to welcome Glenn Hasken of Molo Companies in Dubuque, IA who is currently serving as the Chair of the Energy Marketers of America. We'll also hear from Dale Farino, CEO of the Alcoholic Beverage Control Authority.

On Monday afternoon the Catterton Memorial Golf Tournament returns to the Greenbrier Meadows course. This event honors the memory of Elijah Davis Catterton who served the association from 1948 until his death in 2002. After golf all meeting attendees are invited to the 19th hole reception. Monday evening is open for supplier hospitality.

Of course, the Greenbrier is the site of America's only privately owned casino, and you may want to try your luck while there. Please remember that men must wear a blazer or jacket in the casino.

Click below for the full meeting promo and to reserve your spot!

[Register for Meeting](#)

[Greenbrier Reservations](#)

[Meeting Promo](#)

EMA Urges IRS to Clear Long-Overdue Form 8849 Excise Tax Refunds

From EMA

Last week, the Energy Marketers of America (EMA) formally called on the IRS to immediately address the ongoing backlog in processing Form 8849 federal excise tax refund claims. Despite assurances from the Department of the Treasury in March that the backlog would be substantially eliminated by May 2026, energy marketers across the country continue to wait six months or longer for refunds on claims filed as far back as fall 2025.

In its March 16, 2026 response to EMA's December 2025 letter, Treasury attributed the delays to staffing shortages and outlined corrective actions, including staff reallocation and process improvements. Normal processing was expected to resume by May. That timeline has not been met.

Many wholesale marketers sell clear diesel fuel to state and local government entities that are exempt from the federal motor fuel excise tax. Because government bid specifications typically require clear (undyed) fuel sold on a tax-excluded basis, marketers must pay the 24.4-cent-per-gallon federal excise tax upfront and then recover it through Form 8849 refund claims. Under normal conditions, the IRS processes these claims within 45 days. Current wait times of six months or more are creating serious cash-flow pressure for small, often family-owned businesses that have fully complied with all tax requirements.

To resolve the backlog and restore timely processing, EMA has asked the IRS to take the following immediate steps:

- Dedicate sufficient personnel to excise tax claim processing until the backlog is cleared
- Prioritize the oldest outstanding claims
- Provide marketers with estimated processing times so they can better manage cash flow
- Designate a senior IRS contact for ongoing stakeholder communication
- Meet with EMA representatives within the next 30 days

EMA will continue to press for resolution on behalf of its members and the downstream fuel distribution network that supports critical public services nationwide. Members experiencing significant delays with Form 8849 claims are encouraged to share details with their state or regional EMA affiliate so EMA can continue to document the scope of the problem.

[Click here](#) to read the letter.

Upgrade & Save Virginia Rebate Program

We are pleased to announce that the Upgrade & Save Virginia Rebate Program is now live and accepting rebate applications. After the retirement of VPCMA NORA Program Administrator Rob Bailey last year, the VPCMA Board undertook an examination of the program and the resources needed to provide this important member benefit. After extensive review we are pleased to announce that effective July 1, the program is being administered by the Pennsylvania Petroleum Association (PPA) through our online Upgrade & Save rebate platform. The current program cycle will remain open through December 31, 2026.

To access the program, visit:
<https://upgradeandsaveva.com/>

What You Need to Know

- The 2026 program runs July 1, 2026, through December 31, 2026.
- The program is available exclusively to Approved Virginia Heating Oil Dealers (AVHOD).
- Updated program rules, eligible equipment, and rebate submission instructions are available on your portal dashboard. The rules are attached for your convenience.

- Previous participants: Log in using your existing VPCMA username and password.
- New participants: Please register for an account to begin submitting rebate applications.

Funding Information

- Any unused allocations will be redistributed beginning October 1, 2026, and will remain available through December 31, 2026, while funding lasts.
- Rebate submissions from 2015–2025 have been archived and remain available for historical reference.

Need Assistance?

For questions regarding program administration:

Jessica Reeder

jreeder@papetroleum.org

We look forward to working with you to support energy-efficient heating equipment upgrades across Virginia.

Thank You EMA PAC Contributors

A couple weeks ago we, along with EMA 1st Vice Chair Lewis Wall, initiated our solicitation for contributions to the Energy Marketers Association (EMA) of America's Political Action Committee. As a VPCMA member, you are automatically a member of EMA which lobbies Congress and interacts with many regulatory agencies that impact the nation's fuel marketers. An important component of that representation is supporting those elected officials who support us on Capitol Hill. Federal political contributions must be made by **personal check**. We hope that you will join us in sending a personal check for \$150 made out to "**EMA PAC**." Please mail to the office as follows:

VPCMA
7275 Glen Forest Drive
Suite 204
Richmond, VA 23226

Thank you to all of our contributors to date:

Mike Andrews
Bob Claytor
Danny Cockerham
Jim Emmart
Ryan Gray
Bill Holtzman
Lloyd Little
Herbert Milby
Molly Morgan
Mike O'Connor
Jim Ridenour
Arnold Riggs
Corey Russell
Gordon Sutton
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Lewis Wall

Sincerely,

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President, VPCMA



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