

update

Michael J. O'Connor, President

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www.vpcga.com

VPCGA Requests Amendments to DEQ Underground Storage Tank Regulations

In March, Virginia DEQ published a 111 page notice of proposed regulatory changes for underground storage tank owners, with a likely effective date sometime this summer. Yesterday, VPCGA submitted formal comments to the DEQ. The comments urged that the agency not focus on on arbitrary industry standards set by the Petroleum Equipment Institute (PEI), which if implemented as proposed would be extremely burdensome for petroleum marketers and could conceivably force some out of business altogether. Further, we added that adoption of the PEI standard could force marketers to hire costly third party inspectors, many of whom are also involved in UST equipment sales and inspection. Under the proposed rules inspections currently done in-house by Class A, B, or C employees would likely have to be done by third party vendors at additional cost. Our comments also focused on sump testing, under dispenser containment, walk around, and overfill inspections.

A copy of our comments can be [found here](#). We will keep you apprised of new developments from DEQ.



The 2017/18 VPCGA Upgrade & Save VA Rebate Program Is Now Open

The VPCGA Upgrade & Save - VA Energy Efficiency and Safety Rebate Program portal is now open and ready for business. To take full advantage of the program, just follow these quick and easy steps.

1. Go to www.UpgradeAndSaveVA.com and log in using your username and password.
If you do not have a username and password, please contact Rob Bailey at rob@vpcga.com or call 804-873-1900.
2. To submit a new rebate request, click "New Rebate Request" and enter the Homeowner Information. **DO THIS BEFORE STARTING WORK ON THE INSTALL.** If all information is entered correctly and funds are still available, your request should be pre-approved immediately. On the Dashboard, you'll be able to see VPCGA's total available NORA rebate funds (at the top right of the system), your total amount of available "Slots" at the bottom and the status of submitted rebates (Pending or Completed). Pending means the installation job hasn't yet been completed. When the job is done, click "Complete" and fill out the required information to complete your rebate request. You will also see how many slots for rebate you have available.
3. You can also use the [Upgrade & Save](#) VA portal to download Program Rules and Marketing Materials, including copy and logos you can post on your website, incorporate in newsletters and use in other customer communications.

And that's it! The Upgrade & Save VA portal allows you and your team to register customers right away, and the whole process shouldn't take more than a few minutes.

If you are not registered, have any questions or need any assistance, please contact Rob Bailey at rob@vpcga.com or call 804-873-1900 or John Bruno at PriMedia jbruno@primediany.com or call 516-222-2041

[CLICK HERE TO LOGIN AND SUBMIT YOUR REBATES.](#)

Membership Directory Advertising

Again this year VPCGA is continuing its partnership with E&M Consulting to produce the 2018 Membership Directory. E&M will be contacting all of the members in the coming weeks about advertising opportunities in the Membership Directory. This is the one opportunity we have for advertising in our publications. E&M will be managing the

ad sales, creative design, and formatting. They are extremely professional and produce a high quality publication, and we ask that you give E&M a moment of your time. If you have any questions or would like to advertise, please contact Josh with E&M Consulting at 804-545-2859, 800-572-0011. Thank you for your continued support.

Save the Date!

The 69th Annual Meeting will be held September 24-26, 2017 at the Omni Homestead Resort! Look for details and registration July 1!