



update

Michael J. O'Connor, President

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www.vpcga.com

Upgrade and Save Program Off to a Fast Start

The 2016 NORA/VPCGA Upgrade and Save program is underway and several firms have already completed installations and their rebates have been filed for payment. It is not too late to sign up and participate in this program, and there are a substantial amount of rebates available. To register, [click here](#). Available rebates include \$500 for new higher efficiency oil fired equipment with an extra \$500 if chimney lining is required. \$300 is offered to replace an above-ground heating oil tank. For further information, contact Rob Bailey - rob@vpcga.com.

VPCGA/NORA to Host Customer Service Training Next Month

Steve Coscia <https://www.coscia.com/> is one of the best known customer service trainers in the country today. In cooperation with NORA we are bringing him to Virginia for four days of training next month. Sessions will be held in Mount Jackson on 8/24 and 8/25 and Hampton Roads on 8/30 and 8/31. The first afternoon and second morning will be for office staff and management personnel. The second afternoon and third morning will be designed for drivers, technicians, and any other field personnel. The sessions will be held in Norfolk at the Doubletree Hotel/Norfolk Airport and the Mount Jackson sessions will be in the training room at Holtzman Corporation. Additional programs are planned for Richmond in September with details to be announced at a later date. Please email Rob Bailey rob@vpcga.com or call him at 804-373-1900 for more information or to register.

Annual Meeting Registration Open

Be sure to register soon for the association's 68th Annual Meeting in Colonial Williamsburg September 25-27. [Click here](#) to enter our registration site and view other detailed information. We encourage spouse participation as there are no additional charges for spouse registration.

Hotel reservations in Williamsburg must be made by August 29 to guarantee our group rate. [Click here](#) for room reservations. We hope to see you in Williamsburg.

Thank You to PMAA Donors To Date - Your Support Needed

We want to thank the following individuals for their contributions to the PMAA Federal Political Action Committee. This is the only time of the year when we solicit the membership for contributions which helps members of the Virginia delegation as well as other Members of Congress on key committees impacting petroleum marketers.

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If you are not on this list and would be willing to contribute, please make out your **personal check** in the amount of \$125.00 payable to PMAA PAC and send to:

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